CURRICULUM VITAE

Professor Zoran Jolevski, Ph.D.

Key Qualifications: Dr. Zoran Jolevski, has a 30-year track record of managerial and consulting experience within the public and private sectors in the domains of international development, foreign affairs, national security, international trade, public-private dialogue and private sector development. Ambassador Jolevski currently is providing the advice to few multinational companies.



Academic experience

2021 - 2022	Fellow/Senior Fellow, Harvard University
2018 - Current	Professor, European University-Skopje
2004 - 2007	Professor, European University-Skopje

Diplomatic and Governmental experience:

2014 - 2017	Minister of Defense
2007 - 2014	Ambassador to the USA. Non-resident Ambassador to Mexico and Brazil
2000 - 2004	Chief of Staff of the President of the Republic of Macedonia
1998 - 1999	Diplomat, Ministry of Foreign Affairs
1994 - 1998	I Secretary, Permanent Mission to the WTO and the UN Office in Geneva
1988 - 1994	Diplomat , Ministry of Foreign Affairs

Consultancy services:

a) Long term Consultancy services in the area of international development

Chief of Party "Macedonian Business Environment Activity" Oct 2006 - Mar 2007 | Booz Allen Hamilton | USAID funded project

Responsible for coordinating a complex set of policy advice to the Government of Macedonia and private sector in 5 different areas: public-private dialogue in creating economic policies, improvement of trade and investment capacity; fiscal decentralization and non-bank financial development; corporate governance and legal and regulatory reform; reduce the level of unemployment by encouraging a more flexible labor market and a more functional pension system; as well as cross cutting issues.

Chief of Party "WTO Compliance Activity" Feb 2004 - Mar 2006 | Booz Allen Hamilton

Provided overall technical oversight and quality control to the projects' numerous which included: organizing the Annual Export Enhancement Conferences, which created, for the first time ever, a public-private dialogue on Macedonia's trade policy (the recommendations from the conferences were incorporated in economic program of the Government); creation of a Blueprint to guide Government in meeting WTO requirements; drafting WTO compliant trade legislation; facilitation of inter-governmental

coordination mechanisms on trade and economic development issues; development of mechanisms for public-private dialogue on trade policy.

Chief Consultant for Accession of Macedonia to the WTO Jan 2000 - Jan 2004 | Ministry of Economy

Responsible for preparation of negotiation strategy, preparation of necessary documents for accession, preparation of amendments to the existing legislation in order to become WTO compliant, direct engagement in the negotiations, and training the governmental official in WTO issues.

b) Short Term Consultancy services

Consultant for Serbian accession to WTO

Apr 2006 | GTZ

Consultant for Ethiopian WTO accession

Mar 2006 | Booz Allen Hamilton

Consultant for EU Accession

Oct 2004 – Jan 2005 | Government of the Republic of Macedonia

Millennium Development Goals Compliance Consultant

Nov 2004 – Dec 2004 | UNDP Macedonia

Functions in foundations and associations:

- Chairman of Advisory Board of Ambassadorial Roundtable, San Diego, US, (2012 Current)
- President of the Board of Art Colony "Debarca", Debarca, (2015- Current)
- Founder and President of the "Institute for Strategic Initiatives, Policies" Skopje (2020 Current)
- Member of the Board of Council of Ambassadors Skopje (2021-Currnet)
- Founder and President of the "Institute for Economic Strategies and International Affairs Ohrid" (2006 2007)
- Member of the Presidency of Macedonian Euro-Atlantic Club (2006- 2007)
- Member of Lions Centar, Skopje, Macedonia (2005-2007)
- President of the "International Foundation Boris Trajkovski" (2004-2005)
- Member of the Committee "E-Macedonia for All" under the auspices of the President of Macedonia (2000-2004)
- Member of the Presidency of Macedonian-Japanese Friendship Association (1990-1994)
- Member of the Presidency of Tourist Association of Skopie (1989-1992)

International appointments:

- Vice Chair, UN/ECE Committee on Trade, Industry and Enterprise Development. (2004-2007)
- Member, Expert Group on Internet Enterprise Development, UN/ECE Geneva (1999-2003)
- **Member**, Commission of UNCTAD on Investment, Technology and Related Financial Issues (1998/1999)

Participation in diplomatic negotiations of major importance:

- Chief of Negotiator for the name talks with Greece under the auspices of the UN Secretary General (2008-2014)

- Member of the negotiation team for the Ohrid Framework agreement and representative of the President to the Assembly for the constitutional changes required by the Ohird Framework Agreement (2001)
- Deputy negotiator and Chief Advisor to the Government of Macedonia for accession to the WTO (1999-2004)
- Chief negotiator on reestablishment of diplomatic relations between the Republic of Macedonia and the People's Republic of China (2000-2001)
- Secretary to the delegation of Macedonia to the International Conference on Succession of the Former Yugoslavia (1992-1994)

Membership on Management Boards:

2006-2007 President of the Management Board of Tutunski Kombinat

2006-2007 Member of the Management Board of Airports Macedonia

2006-2007 Member of the Management Board of "SEVUS"

2000-2001 Member of the Management Board of "Skopje Fair"

2001-2002 Member of the Management Board of "Alumina"

Published books:

- 1. **International Trade** (textbook), 360 pages, Institute for Strategic Initiatives and Policies, Skopje, 2021
- 2. **The World Trading System**, II edition, 450 pages, Institute for Strategic Initiatives and Policies, Skopje, 2021
- 3. The World Trading System, 305 pages published by Matica, Skopje, Macedonia 2006
- 4. **Multinational Corporations: Challenge of the Contemporary Economy**, 226 pages, published by Ecopress, Skopje, Republic of Macedonia, 1997
- 5. Chief Editor, **Report on the Foreign Trade of Macedonia 2005**, and co-author of the following chapters: Chapter I: Basic Characteristics of the Foreign Trade Regime of the Republic of Macedonia; Chapter II: Analysis of the Foreign Trade of the Republic of Macedonia; Chapter IV: Trade Facilitation
- 6. Chief Editor, **Report on the Foreign Trade of Macedonia 2006**, and co-author of the following chapters: Basic Characteristics of the Foreign Trade Regime of the Republic of Macedonia in 2006; VI WTO Ministerial Conference in Hong Kong: results, perspectives and their impact to Macedonian economy
- 7. Chief Editor, Mandate for leadership: Principles for managing Macedonia in the period 2006-2010, Institute for Economic Strategies and International Affairs "Ohrid", Skopje, October 2006

Jolevski is author of more than 40 articles in scientific and other periodicals.